



FINDERS, MINDERS AND GRINDERS: TIPS ON GETTING CLIENTS, MANAGING STAFF, AND UNDERTAKING PRODUCTION IN LAW FIRM ROLES

THURSDAY, APRIL 17TH, 2025

Registration: 12:00PM | Program: 12:30PM – 1:30PM

In every successful law firm, key roles fall into three categories: Finders, Minders, and Grinders. This session explores how to balance these roles by bringing in new clients (Finders), managing operations and people (Minders), and doing the legal work (Grinders). Attendees will gain practical tips on their business development, staff management, and workflow efficiency to strengthen their practice and firm performance. Whether you are solo or in a team, learn how to play your strengths while supporting the rest.

Meeting Price	Attending In-Person *Lunch Included*	Zoom Only
Solo/Small Firm Section Member:	\$35	\$0
OCBA Attorney (Non-Section Member):	\$60	\$25
Non-OCBA Member Attorney:	\$70	\$35

This activity has been approved for MCLE by the State bar of California in the amount of 1.0 hour(s) as appropriate to the content of the activity. OCBA is a state bar approved MCLE provider and certifies that this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the state bar of California governing MCLE. Attendees must watch the program in its entirety in order to receive Participatory MCLE credit. Cancellations must be received in writing via fax or email 3 business days prior to the meeting. OCBA reserves the right to substitute speakers.

OCBA SOLO/SMALL FIRM SECTION MEETING – APRIL 17TH, 2025

Name (print): _____ Email: _____

By providing your email address, you agree to allow the OCBA to email you regarding relevant OCBA information.

Firm Name: _____ Bar #: _____ Phone: _____

Business Address: _____ City/ZIP: _____

Visa/MasterCard/Amex/Discover: _____ Expiration Date: _____ CVV: _____

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\$ _____ enclosed/to be charged (Make checks payable to the OCBA)

Register online, fax or mail | Mail to: OCBA, P.O. Box 6130 Newport Beach, CA 92658 | Fax to: 949-440-6710

If you are registering by fax or mail within 3 days of the meeting, please contact the OCBA at education@ocbar.org to ensure registration.

ORANGE COUNTY BAR ASSOCIATION
SOLO/SMALL FIRM SECTION
APRIL MEETING: IN PERSON & LIVE WEBINAR

OCBA OFFICE:
4101 WESTERLY PL, NEWPORT
BEACH, CA 92660

SPEAKERS:

SUZANNE LESLIE
OWNER ATTORNEY, *LESLIE LAW FIRM*

GEORGE STRAGGAS
MANAGING PARTNER,
STRAGGAS LAW GROUP

RAJA GILL
ATTORNEY AND FOUNDER, *GILL LAW GROUP*

**APPROVED FOR 1.0
MCLE CREDIT**